

**Fairfax High School Athletic Boosters
October 11, 2022
Meeting Minutes**

Location: In Person at the Field House Room H106

Attendees - Board Members:

Name	Position	Email	
Nancy Melnick	Director Student Activities	namelnick@fcps.edu	Attended
Mike Breslin	President	breslin511@verizon.net	Attended
Marcia Hortik-Sheehan	Vice President	fhsbeasponsor@gmail.com	Attended
Jake Heinz	Secretary	jake@soysterheinz.com	Attended
Steve Stombres	Treasurer	fhsboosterstreasurer@yahoo.com	Attended
Beth Intermill	Concessions	eainp66@verizon.net	Attended
Mary Breslin	Membership	breslin511@verizon.net	Attended
Stacy Rath	Spirit Wear	Houseofrath@verizon.net	Attended
Marcia Hortik-Sheehan Monica Borga	Sponsorship	fhsbeasponsor@gmail.com monicaborga71@gmail.com	Attended Attended

Attendees - Other:

Name	Team	Email
Miranda Adams	Golf	
Chris Stotler	Entrepreneur Class	

1. Call to Order, Concessions & Budget

Call to Order

- Meeting was held in person in room H106. Mike Breslin opened the meeting.

Approval of Minutes from Previous Meeting

- Reviewed and approved minutes from the Aug Meeting

Concessions Readout

- Concessions report happened up front
- Need to be careful about how much we order for concessions since many of the kids (ex. band) eat beforehand.
- Discussed logistics, potential pricing and timing for 3rd party vendors w/ food (ex. Tacos)

Entrepreneur Class Discussion Regarding Spiritwear Kiosk/ School Store

- Chris Stotler and two students (Alex and Malina (sp?)) came to talk about their efforts at a school store and a potential partnership (ex. Them selling our spirit wear)
- They already an a trial with neon spirit wear and sold out of the initial inventory
- They are also selling other spirit items (face paint, Stress balls, phone fans, gum)
- Entrepreneurship has its own cost center at school – the money goes into the entrepreneurship fund. And they also give back to the community (ex. Gave spirit wear to the custodians)
- Want to be a hub for school spirit especially for kids that don't go to games
- Potentially a symbiotic relationship where they would get a commission on spirit wear sales
- Stacy to share the List of Boosters spirit wear items and pricing. The students will review and come back with some ideas for what we could do together.

Budget Report/Financial Status – Steve

- Net revenue for September was \$15,176.76
- Budget vs. Actuals FY23 (Jul '22 – Jun '23)
 - Booster memberships and Sponsors revenue are better than budget
 - Net revenue for the year \$34,098.25
- We also reviewed the transactions (nothing significant to report)
- Tax return is due November 15th. We must file annually to keep our non-profit status

Coaches Corner / DSA Report – Nancy Melnick

- Have hired a boys' soccer coach – From KJMS
- Girls soccer and swim coaches, we are down to one candidate each – so close
- Two football games left. November 4th is our Senior night. It's the multi-sport senior night
- November 7th – Winter Sports start
- November 14th – Booster meeting (maybe start at 6) followed by meet the coaches night at 7pm

2. Old Business

- Holiday Craft Show coverage – November 19th & 20th
 - Mary is looking for a replacement
 - Swim and Dive typically volunteers – Need to talk to Kenny
 - Parking covered by cross country
 - Need another team to cover door 23 (Wrestling or Volleyball)

3. New Business

- Should we get other teams parents to come to the booster meetings

4. Committee Reports

- Concession – Covered up front
- Spirit Wear – Covered under entrepreneurship
- Sponsorship – Nothing additional to report

5. Wrap-Up/Adjourn

- Next meeting is set for Monday November 14th @ 6:00.
- Mike Breslin called the meeting to a close.