

**Fairfax High School Athletic Boosters  
November 14, 2022  
Meeting Minutes**

**Location:** In Person at the Field House Room H106

**Attendees - Board Members:**

Name	Position	Email	
Nancy Melnick	Director Student Activities	<a href="mailto:namelnick@fcps.edu">namelnick@fcps.edu</a>	Attended
Mike Breslin	President	<a href="mailto:breslin511@verizon.net">breslin511@verizon.net</a>	Attended
Marcia Hortik-Sheehan	Vice President	<a href="mailto:fhsbeasponsor@gmail.com">fhsbeasponsor@gmail.com</a>	Attended
Jake Heinz	Secretary	<a href="mailto:jake@soysterheinz.com">jake@soysterheinz.com</a>	Attended
Steve Stombres	Treasurer	<a href="mailto:fhsboosterstreasurer@yahoo.com">fhsboosterstreasurer@yahoo.com</a>	Attended
Beth Intermill	Concessions	<a href="mailto:eainp66@verizon.net">eainp66@verizon.net</a>	Absent
Mary Breslin	Membership	<a href="mailto:breslin511@verizon.net">breslin511@verizon.net</a>	Attended
Stacy Rath	Spirit Wear	<a href="mailto:Houseofrath@verizon.net">Houseofrath@verizon.net</a>	Attended
Marcia Hortik-Sheehan Monica Borga	Sponsorship	<a href="mailto:fhsbeasponsor@gmail.com">fhsbeasponsor@gmail.com</a> <a href="mailto:monicaborga71@gmail.com">monicaborga71@gmail.com</a>	Attended Attended

**Attendees - Other:**

Name	Team	Email
Miranda Adams	Golf	
Lio Quizada	Wrestling	

**1. Call to Order, Concessions & Budget**

**Call to Order**

- Meeting was held in person in room H106. Mike Breslin opened the meeting.

**Approval of Minutes from Previous Meeting**

- Reviewed and approved minutes from the October Meeting

**Concessions Readout**

- Beth wasn't present
- Good coverage in concessions booth but game was not well attended (weather) so there was lots of leftover food.
- Plan for a larger crowd for Lake Braddock game upcoming weekend

### **Wrestling – Season Readout**

- Team GPA goal 3.4. Coach Q talked bigger picture, about what wrestling can do in your life, not just on the mat
- Coach reviewed his primary pillars - Living Lionstyle. Take the stairs. One more. – Great cultural pillars to help the team accomplish their goals. Expect to WIN at life.
- Ask of Boosters to pay directly for Mat boss coordination software (similar to Huddle) – Team worked concessions previously so essentially had “credits” of a sort already
- Motioned, seconded and approved payment for the Mat boss software (~\$500)

### **Budget Report/Financial Status – Steve**

- Separate Items
  - Tax return November 15<sup>th</sup>. Filed and done with Woody’s help
  - Four invoices to be paid. Send check directly to the vendors – largest is \$19,261 for uniforms.
- Monthly Revenue Reprt
  - Total revenue for the month was \$21,662.
  - Total expenditures was \$16,983.86
  - Net Revenue of \$4678.15
- YTD Budget vs. Actuals
  - Incoming revenue from concessions is tracking well. We are spending less and making a lot more as a result of the playoff games
  - Spirit wear is under for expenses so far. Two more checks coming to Stacy.

### **Coaches Corner / DSA Report – Nancy Melnick**

- Lot of success so far this year – 3 district championships and one state championship
- Ask for boosters to help with purchase of state championship rings. Rough cost is ~\$250-300 with the cost split between school, boosters and student/parents.
- 20-30 minutes on Friday to recognize field hockey kids, a few cross-country kids and pump up the student body to be the 12<sup>th</sup> man for the football team.
- Inova Classic coming up soon.

## **2. Old Business**

- E-Ship 2 Class Partnership Proposal – Approved via email between meetings
- Trying to figure out a system to inventory sales. So far E-ship has sold 3 items – Good partnership so far.

## **3. New Business**

- None

## **4. Committee Reports**

- Concession – Covered up front

- Spirit Wear – Stacy needs to be able to pull out some old stuff (golf) from her garage. There are items that say “rebels” etc. and old trophies etc. Nancy said to just bring it in and drop it off and they would figure it out.
- Sponsorship – Got one more sponsorship (Whitestone & Young). Working banners now to catch up – both basketball gym and baseball field.

## **5. Wrap-Up/Adjourn**

- Next meeting is set for Monday December 12<sup>th</sup> @ 6:30,
- Mike Breslin called the meeting to a close.