

Fairfax High School Athletic Boosters
May 23, 2022
Meeting Minutes

Location: Virtual Via Zoom

Attendees - Board Members:

Name	Position	Email	
Nancy Melnick	Director Student Activities	namelnick@fcps.edu	Attended
Mike Breslin	President	michael.breslin@navy.mil	Attended
Kim Nahom	Vice President	kdnahom@gmail.com	absent
Alex Lopes	Secretary	alexander.Lopes@bis.doc.gov	Attended
Woody Slaymaker	Treasurer	fhssboosterstreasurer@yahoo.com	Attended
Beth Intermill	Concessions	eainp66@verizon.net	Attended
Mary Breslin	Membership	breslin511@verizon.net	absent
Kim Nahom	Spirit Wear	fhsspiritmerch@gmail.com	absent
Marcia Hortik-Sheehan Monica Borga	Sponsorship	fhssbeasponsor@gmail.com	Attended

Attendees - Other:

Name	Team	Email

1. Call to Order & Budget

Call to Order

- With scheduling difficulties because of district and regional competition this meeting was held virtually via Zoom. Mike opened the meeting.
- The minutes from the April meeting were reviewed and approved by attendees.

Budget Report/Financial Status - Woody Slaymaker

- Woody provided a summary of Booster Club financials noting that budget revenue and expenditures through April 2022. The budget report was approved.
- He followed with a discussion of a draft budget for the 2022-23 school year. His budget planned for revenues totaling \$89K based on this year and historical income from sponsorship, concessions, spirit wear and a golf tournament hopefully to be conducted next Fall. Proposed budget expenses were estimated to be \$88.6K. The largest expected expense was related to purchases of equipment and supplies of \$25.5 K which included estimated cost of new football uniforms requested by Coach Taylor. With the absence of Booster pass revenue with the

conversion to electronic ticketing, there was discussion of whether the Boosters could implement a membership drive similar to what the PTA does that would include a membership fee. There was interest in pursuing this by the board with a discussion of incentives that might be offered to recruit members (e.g., a shirt, parking space at games, etc). Also, discussed was concession prices, noting that with inflation and rising costs, margins have decreased. Beth and others noted that price increases should be considered before the start of the Fall season.

- The proposed budget will be tabled for a vote at next month's meeting.

Coaches Corner / DSA Report – Nancy Melnick

- Nancy highlighted the success of FHS in the Spring season and District and Regional tournaments. Upcoming events included NCAA recognition ceremony for fourteen athletes to be held on May 24. Graduation scheduled in the stadium on May 31, 2022 at 10AM. Plans have been finalized to hold a Varsity recognition ceremony for the entire year, as discussed in prior meetings, on the evening of June 1, 2022 at 6PM. The ceremony will be preceded by individual Spring sports' teams recognition banquets run by the coaches from 5-6 PM.
- Nancy noted she had hired new coaches for volleyball and girls basketball; but, was still looking for a cheer and a golf coach.

2. Old Business

- Alex presented a final draft revision of the Boosters By-Laws, noting revisions discussed and agreed to at previous meetings. He asked attendees to review with the goal of approving at our final meeting of the year in June.
- Discussion continued on identifying candidates to fill vacancies on the Board for the next school year. Jake Soyster Heinz was identified to replace Alex as Secretary. Stacy Rath and Lynda Falkenstein were identified as Spirit Wear Committee co-chairs to replace Kim Nahom. Marcia agreed to be dual hatted and fill the Vice President vacancy while also maintaining her Sponsorship co-chairmanship. Replacements have not yet been identified for Concessions or Treasurer. Woody agreed to stay on as Treasurer until a replacement could be found. There were several candidates identified that Nancy and others would reach out to.

3. New Business

- Fairfax's continued success in the regional soccer tournament, opening up concessions during upcoming home games provides an opportunity for concession revenue. Beth was looking for volunteers to operate the concession stand.
- This led to a discussion of establishing guidelines and consistent incentives for volunteers, whether individual or teams, that work concessions to help recruit volunteers and to insure there is consistency on incentives awarded.. The Board committed to continue this discussion and establish guideline in advance of the Fall season. Nancy noted there will be five home football games next season.

4. Committee Reports

- Concessions – Beth Intermill
 - See above
- Spirit Wear (Spirit Merchandise) –Kim Nahom
 - Nothing to report.
- Membership – Mary Breslin

- Nothing to report
- Sponsorship –Marcia Hortik-Sheehan and Monica Borga
 - Marcia and Monica continue to do amazing things with the website and sponsorship

5. Wrap-Up/Adjourn

The Board agreed to meet the first Monday of June instead of the second so the next meeting Monday June 6 at FHS.