Fairfax High School Athletic Boosters June 21, 2021 Meeting Minutes

Location: Virtual Meeting by Zoom

Attendees - Board Members:

Name	Position	Email	
Nancy Melnick	Director Student Activities	namelnick@fcps.edu	Attended
Justin Scher	President	justinrscher@gmail.com	Attended
Kim Nahom	Vice President	kdnahom@gmail.com	Attended
Alex Lopes	Secretary	alexander.Lopes@bis.doc.gov	Attended
Woody Slaymaker	Treasurer	slaymakermr@gmail.com	Attended
Beth Intermill	Concessions	eainp66@verizon.net	Attended
Mary Breslin	Membership	breslin511@verizon.net	Attended
Ana Scher	Spirit Wear	fhsspiritmerch@gmail.com	Attended

Attendees - Other:

Name	Team	Email
Mike Breslin	Incoming President	michael.breslin@navy.mil

1. Call to Order & Budget

Call to Order

- Meeting was held virtually via Zoom. Justin opened the meeting, his last as Boosters President.
- Attendees reviewed and approved minutes from the May meeting.

Budget Report/Financial Status - Woody Slavmaker

- Woody reported transactions, both revenues and expenditures in the last month. Budget report was approved as presented.
- Woody outlined his plan for preparing the budget for summer camps and the next school year. He will base his next fiscal year budget on historical expenditures and revenue to include awards, banquets, coaches' clinics and training, concessions and spirit wear. Also discussed was booster passes under the new e-ticket format that will be become standard for all Fairfax County schools next year. He noted budgeting for field maintenance would be significantly lower as we transition to Boosters becoming more athlete focused (e.g., uniforms, equipment, etc) and the school picking up expenses related to field maintenance. There was discussion of other sources of fundraising revenue such as virtual 5K and golf tournament that would

hopefully continue in the next fiscal year.

Election of Boosters Executive Board for the Next Fiscal Year

• First Order of business was election of new Executive Board members with the departure of President Justin Scher and Spirit Wear Committee Chair Ana Scher. Mike Breslin was elected as President and Kim Nahom was elected to assume the role of Spirit Wear Committee Chair. Kim will be dual hatted and will remain Vice-President. Also remaining in their current positions will be Woody Slaymaker (Treasurer), Alex Lopes (Secretary), Beth Intermill (Concessions) and Mary Breslin (Membership). Sponsorship Chair remains unfilled.

Coaches Corner / DSA Report - Nancy Melnick

- Nancy mentioned that she and Mike had just interviewed a candidate for head wrestling coach
 with Coach Sewell stepping down. She noted that this was the only coaching vacancy she
 currently needed to fill and that coaches for the Fall season were set.
- Nancy reported that the e-ticket pilot program that Fairfax High School participated in this past year was a success and that all high schools will be required to do e-tickets in the coming school year for both outdoor and indoor athletic events. This was followed by a discussion of booster passes and whether there would be a mechanism to purchase booster passes for an entire year electronically. Woody noted that revenue from the sale of booster passes typically net the Boosters club about \$13.5K annually and that the loss of this revenue stream would be significant. Nancy said she would keep the Boosters club posted on this transition.
- Following up on a discussion last month Nancy said Principal Lenert agreed tp provided funds for the purchase of a new Gator for the trainers as well as a new scoreboard for the baseball field
- In other news: The sports physical night held the previous week by the trainers and medical volunteers was a success with over 100 athletes showing up for their physicals. The Gymnastics team received their state championship rings funded in part (25\$ for each of the 10 athletes) by the Boosters club to defray the cost of the purchase.
- Nancy provided a summary of Fall schedule

2. Old Business

• See above.

3. New Business

- Ana gave a summary of the state of spirit wear inventory, noting that supplies are good and should be adequate through the flavor of Fairfax in August and noted sales were typically heaviest in August and September. She suggested keeping an on-line sales presence which helped facilitate sales particularly during the pandemic. She also suggested setting up a table for sales with at least one home game for each athletic sport.
- The board discussed being ready to go full force on concessions in the Fall season. With almost one year hiatus in concessions Beth will try to meet with previous concessions chair Pete Naka before the Fall season to help prepare.

4. Committee Reports

- Concessions Beth Intermill
 - See Above
- Spirit Wear (Spirit Merchandise) –Ana Scher/Kim Nahom
 - o See above
- Membership Mary Breslin
 - o See above
- Sponsorship Vacant
 - Nothing to report.

5. Wrap-Up/Adjourn

- 1. Next meeting August 9th, 6:30 PM
- 2. Adjourned @ 7:30 pm