

Fairfax High School Athletic Boosters
July 12, 2022
Meeting Minutes

Location: In Person at the Field House Room H106

Attendees - Board Members:

Name	Position	Email	
Nancy Melnick	Director Student Activities	namelnick@fcps.edu	Attended
Mike Breslin	President	michael.breslin@navy.mil	Attended
Marcia Hortik-Sheehan	Vice President	fhsbeasponsor@gmail.com	Absent
Jake Heinz	Secretary	jake@soysterheinz.com	Attended
Woody Slaymaker	Treasurer	fhsboosterstreasurer@yahoo.com	Attended
Beth Intermill	Concessions	eainp66@verizon.net	Attended
Mary Breslin	Membership	breslin511@verizon.net	Attended
Stacy Rath Lynda Falkenstein	Spirit Wear	Houseofrath@verizon.net rainsonglta2000@yahoo.com	Absent Absent
Marcia Hortik-Sheehan Monica Borga	Sponsorship	fhsbeasponsor@gmail.com monicaborga71@gmail.com	Attended

Attendees - Other:

Name	Team	Email

1. Call to Order, Concessions & Budget

Call to Order

- Meeting was held in person in room H106. Mike opened the meeting.

Concessions

- Concessions – Discussed Up front (Beth needed to leave early)
 - We don't have anyone to work concessions for home games yet
 - Erin is trying to find someone from George Mason to work the 5 home games
 - Nancy volunteered to send a note/flyer to the coaches for them to blast out to their teams soliciting a parent volunteer per game
 - First home game is September 15th
 - If we can't find someone Mike Breslin volunteered to step in (he's retiring and at every game anyway)
 - Discussed recommendation to buy a hot dog roller for the concessions stand (recommended option can fit 18-30 dogs)

- <\$300 to buy, easier and less painful than grilling / oven
 - Approved to purchase
- We also discussed the fact that we will likely need to bump prices up due to cost of goods

Approval of Minutes from Previous Meeting

- Reviewed and approved minutes from the June meeting with one modification – Marcia is VP moving forward

Budget Report/Financial Status – Woody Slaymaker

- Woody reported that it was a fairly active month but everything should be current including camps etc.
- Fiscal year – Net negative \$7400
 - There was a little less in concessions because there were no January games (Omicron)
 - Spirit wear doubled what we budgeted \$20k vs \$10k
 - Concession grossed \$45k and netted ~\$20k
 - No golf tournament (which would have been ~\$10k)
- Discussed some potential additional equipment and supply budget items
 - Mifi for concessions credit card sales
 - Largest equipment item is Football Uniforms at \$19k
 - Boosters has committed to \$10k of uniforms
 - Total balance is \$142.5k
 - Team assigned is ~\$54k
 - Coach of the year assigned ~ \$28k
 - Which leaves ~\$60k unassigned

Coaches Corner / DSA Report – Nancy Melnick

- Every Fall Coach is in place now (Cheer and Golf selected)
 - Cheer – New head coach selected who is not a teacher/administrator
 - Golf Coaches are Marcus O’Dell & Asst. Bill Latimer
- Coaches meeting on 18th of July
 - Will push for parent volunteer for concessions
 - Also push for parent from each sport to potentially attend booster meetings during their seasons
- Principal is all in for August 19th (3pm – Evening) – 2nd scrimmage to build an event around (parking passes, clubs, food trucks, 9th grade tours, etc.). Boosters should have a table to sell passes and/or spirit wear
- August 18th (9-11am) – School is doing a 9th grade orientation – Boosters should sell spirit wear, booster passes. Will need a booster table
- Back to School Night is Aug 30th -

2. Old Business

- None

3. New Business

- Treasurer Replacement
 - Steve Sombres approved as the incoming treasurer replacing Woody.
- Golf Tournament
 - Need to find a club and pick a date for the fall (October)
 - Marcia will have Gunner ask at Army / Navy
 - Potentially the 10th of October (Columbus Day)
 - Potentially have the Adams help coordinate/run the event if amenable
 - Could we leverage a parent with a Club Corp position to help us find a venue?
- New Booster Membership Card
 - Punch card to help fundraise offering various benefits
 - Keep Lion Pass at \$50 per pass
 - Sell when we are selling lion passes and spirit wear
- Credit Card Sales Options
 - Cheapest way is to buy an Ipad with Wifi and Cellular
 - Would buy 2
 - AT&T had the cheapest plan (\$20/mo per device) for unlimited data
 - 64G Ipad with WIFI and Cell (\$600 each)
 - Decided to try and find someone to donate two IPads with cellular and WIFI capabilities

4. Committee Reports

5. Wrap-Up/Adjourn

- Proposed Booster schedule, 2nd Monday of each month @ 6:30PM
 - 10 Aug (meet the coaches night) – Boosters meeting early that night/TBD
 - 12 Sep
 - 11 Oct
 - 14 Nov
 - 12 Dec
 - 09 Jan
 - 13 Feb
 - 13 Mar
 - 10 Apr
 - 08 May
 - 12 Jun