

**Fairfax High School Athletic Boosters  
January 9, 2023  
Meeting Minutes**

**Location:** In Person at the Field House Room H106

**Attendees - Board Members:**

Name	Position	Email	
Nancy Melnick	Director Student Activities	<a href="mailto:namelnick@fcps.edu">namelnick@fcps.edu</a>	Attended
Mike Breslin	President	<a href="mailto:breslin511@verizon.net">breslin511@verizon.net</a>	Attended
Marcia Hortik-Sheehan	Vice President	<a href="mailto:fhsbeasponsor@gmail.com">fhsbeasponsor@gmail.com</a>	Attended
Jake Heinz	Secretary	<a href="mailto:jake@soysterheinz.com">jake@soysterheinz.com</a>	Attended
Steve Stombres	Treasurer	<a href="mailto:fhsboosterstreasurer@yahoo.com">fhsboosterstreasurer@yahoo.com</a>	Attended
Beth Intermill	Concessions	<a href="mailto:eainp66@verizon.net">eainp66@verizon.net</a>	Absent
Mary Breslin	Membership	<a href="mailto:breslin511@verizon.net">breslin511@verizon.net</a>	Attended
Stacy Rath	Spirit Wear	<a href="mailto:Houseofrath@verizon.net">Houseofrath@verizon.net</a>	Attended
Marcia Hortik-Sheehan Monica Borga	Sponsorship	<a href="mailto:fhsbeasponsor@gmail.com">fhsbeasponsor@gmail.com</a> <a href="mailto:monicaborga71@gmail.com">monicaborga71@gmail.com</a>	Attended Attended

**Attendees - Other:**

Name	Team	Email
Miranda Adams	Golf	
Richard Cash	Volunteer	
Carol Perry		
Cassie Patterson		
Cara Harden		

**1. Call to Order, Concessions & Budget**

**Call to Order**

- Meeting was held in person in room H106. Mike Breslin opened the meeting at 6:30

**Approval of Minutes from Previous Meeting**

- Reviewed and approved minutes from the December meeting.

**Budget Report/Financial Status - Steve**

- December Statement of Activity Detail
  - Budget reconciled perfectly through end of year 2022

- \$29,266.37 in Net Operations Revenue
- \$35,230.32 in Total Expenditures
- \$- 5,943.95 in Net Revenue
- Unusual Transactions
  - Validated \$4004 in expenditures for girls' basketball team was for spirit wear which should come out of the girls' basketball fund from their fundraising
- YTD Budget vs. Actuals
  - Boosters are doing very well (actuals vs. budget) in total revenue in large part as a result of sponsorships, concessions, spirit wear and NOVA classic (which wasn't budgeted for revenue)
    - \$107,231.08 in Total Revenue for the year
    - \$ 72,688.95 in Total Expenditures
    - \$ 34,542.13 in Net Revenue
  - Will poll the coaches and solicit input regarding specific needs that might be potential targets for the surplus funds (forward operations for iPads, warming racks, etc.)
- Additional Treasurer Items
  - We got a \$2500 donation which was used to purchase turf mix for the baseball team (infield dirt with turf mixed in – 20 tons)
  - Steve is reconciling with Jackie the wrestling tournament shirts cost from Sundog vs. incoming revenues from selling the shirts. Board suggested paying the delta for any losses from short sales.

### **Coaches Corner / DSA Report – Nancy Melnick**

- Provided some additional dates for concessions
  - January 11, 20, 27<sup>th</sup> (gymnastics, girls b-ball and boys b-ball). There could be good crowds compared to normal attendance for selling concessions
  - Jump ropers will be coming back February 3<sup>rd</sup> (Friday night) varsity game which also could be a larger crowd (7:30 game)
- Spring Sports start on February 20<sup>th</sup>. Meet the coaches might be on the following Monday which is February 7<sup>th</sup>
- Field hockey team will get championship rings.
  - Nancy did a bunch of research across other schools to see how they have handled – Chantilly gets fundraising, Langley the activities office pays for coaches and families pay for families, Oakton does \$50 toward the rings for the boosters as examples.
  - Nancy found Signature Rings as an alternative vendor where the designed ring is \$162
  - Recommendation is for boosters to pay half of ring costs up to \$100 for field hockey and any other team that win's states in the future. Unanimous vote to approve this suggestion.

## **2. Old Business**

- Golf Tournament
  - Miranda is visiting Hidden Creek tomorrow to discuss the venue as an option
  - Country Club of Fairfax – May be able to make May 8<sup>th</sup> work.

- Chantilly – They have dates in April or June
- Army Navy – No good dates until July
- All clubs are coming in at the \$120 per player range (fees and food)
- Primary choice is Country Club of Fairfax if its available
- Planning to charge \$125 per player and fundraising for the rest to cover additional items for the tournament
- Budget reflect roughly \$10k in revenue from the event

### **3. New Business**

- Discussed with potential volunteers the positions that will open for next year:
  - President
  - Concessions
  - Vice President

### **4. Committee Reports**

- Concessions
  - Nothing additional
- Spirit Wear
  - Nothing additional
- Sponsorships
  - George Mason and NOVA sponsorships still coming in

### **5. Wrap-Up/Adjourn**

- Next meeting is set for Monday February the 13th @ 6:30,
- Mike Breslin called the meeting to a close.