

Fairfax High School Athletic Boosters
August 9, 2021
Meeting Minutes

Location: In Person at the Field House Room H106

Attendees - Board Members:

Name	Position	Email	
Nancy Melnick	Director Student Activities	namelnick@fcps.edu	Attended
Mike Breslin	President	breslin511@verizon.net	Attended
Kim Nahom	Vice President	kdnahom@gmail.com	Attended
Alex Lopes	Secretary	alexander.Lopes@bis.doc.gov	Attended
Woody Slaymaker	Treasurer	slaymakermr@gmail.com	Attended
Beth Intermill	Concessions	eainp66@verizon.net	Attended
Mary Breslin	Membership	breslin511@verizon.net	Attended
Kim Nahom	Spirit Wear	fhsspiritmerch@gmail.com	Attended
Vacant	Sponsorship		

Attendees - Other:

Name	Team	Email
Maureen Lopes	Cheer/Girls Lacrosse	mglopes@aol.com

1. Call to Order & Budget

Call to Order

- Meeting was held in person in room H106. Mike opened the meeting noting that three folks have approached him expressing interest in the sponsorship committee chair position. This led to a discussion on roles and responsibilities including streaming ads during athletic events, signs and banners posted in the stadium, field house and outside fields. Mike intends to set up a meeting with Nancy and those interested in the position to discuss.
- Attendees reviewed and approved minutes from the June meeting.

Budget Report/Financial Status - Woody Slaymaker

- Woody provided a report to close out the last fiscal year budget. The report included a month by month list of revenue and expenditures from July 2020 to June 2021. He noted significant sources of revenue from fundraising from the golf tournament, mulch sale, spirit wear sales and virtual 5k. He also noted the significant reduction in revenue from concessions (approximately \$24K) caused by the inability to open concessions during the pandemic. The report included

net revenue for the fiscal year of \$15,393.92 that included funds recaptured by longstanding checks that had not been cashed.

- Woody then presented a proposed budget for the current fiscal year based on pre-pandemic numbers and assuming similar fundraising events. There was extensive discussion on the negative amount Woody estimated for net revenue based primarily on expenditures related to requests for equipment and supplies to support athletes and teams. Previously approved expenditures include inflatable tunnel, stadium goal post pads, electronic down markers, stadium sideline markers and goal post streamers, and cheer uniforms. New requests included track hurdles, basketball backboards and volleyball nets. Nancy suggested removing the request for basketball back boards. There was also discussion of potentially more revenue from sponsorship particularly with a new chairperson dedicated to the role.
- The reconciled fiscal year 20-21 budget was approved. In addition, the proposed budget for fiscal year 21-22 budget including approval of the new equipment request for track hurdles and volleyball nets.

Coaches Corner / DSA Report – Nancy Melnick

- Nancy reported hiring a new wrestling coach: Lio Quezada Guevara and that all coaching positions were filled for the Fall and Winter sports.
- Nancy reviewed the upcoming schedule and preparedness for the Fall for Fairfax (Aug 27), Freshman orientation (Aug 19), homecoming (1-2 Oct), seniors night (Oct 27). No date yet for the Fall sports banquet. Kim said she would be selling spirit wear at the Fall for Fairfax and freshman orientation. She noted team rosters had been finalized but Cheer was planning to hold a second tryout session.
- Nancy reported that the e-ticket plan was discussed at a meeting just held today and that the plan for individual tickets as well as package deal for all sporting events during the year will be announced on the website next week.
- She also announced the creation of the school's Gridiron Club and noted the need for them to work with the Boosters Club.

2. Old Business

- See above.

3. New Business

- There was discussion of keeping the website updated. Nancy said everyone should work with Lorie Spelman to get access to the website to provide updates. Everyone noted that the Boosters link should be better used to publicize what the Boosters are doing for the athletes. The link to booster pass sales was disabled because of e-tickets.

4. Committee Reports

- Concessions – Beth Intermill
 - Beth asked whether we could provide a 500\$ incentive for teams that volunteered to work concessions for sporting events.

- Also discussed was possibly obtaining a Costco/BJs credit card dedicated to concession purchases. Woody said he would look into it.
- Also mentioned was difficulty getting sign up genius requests broadly circulated. Mike said he would get together with Justin Sher to fix.
- Spirit Wear (Spirit Merchandise) –Kim Nahom
 - Kim noted spirit sales were going well and inventory was well stocked for the Fall sports.
- Membership – Mary Breslin
 - See above
- Sponsorship –Vacant
 - Nothing to report.

5. Wrap-Up/Adjourn

1. Next meeting Oct 11, 6:30 PM